

**"New Jersey Court Sends Clear Message to Real Estate Brokers: PUT IT IN WRITING (AND GET IT SIGNED)!" Real Estate Broker Update, January 2007**

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Recently, in *Jeffrey Realty, Inc. v. Kevin Ventice, et al.*, the New Jersey Appellate Division held that a commercial real estate broker was not entitled to payment of a brokerage commission because the broker failed to reduce to writing his prior verbal agreement with the seller concerning the payment of a brokerage commission.